

## Consumer Theory

### **Preliminary Mathematical Note:**

Remember that the slope of the budget line, called the *marginal rate of transformation*, is given by:

$$-\frac{p_x}{p_y}$$

The slope of the indifference curves is given by the *marginal rate of substitution*:

$$-\frac{MU_x}{MU_y}$$

When maximising utility, we will often want to set  $MRT = MRS$ , and use the budget constraint to find the optimal combination (bundle) of goods.

Let's go through a step-by-step example:

$$U(x, y) = x^{\frac{1}{4}}y^{\frac{3}{4}} \text{ subject to } 3x + 2y = 9$$

In this the budget constraint is already written out. We are told that  $p_x = 3, p_y = 2$  and income is  $Y = 9$ . We proceed in 4 steps.

**Step 1** – Find the marginal rate of transformation:

$$2y = 9 - 3x \Rightarrow y = \frac{9}{2} - \frac{3}{2}x$$

The MRT is the slope of the budget constraint. Hence,  $MRT = -\frac{3}{2}$ .

**Step 2** – Find the marginal rate of substitution:

$$(x, y) = x^{\frac{1}{4}}y^{\frac{3}{4}}$$

We need to find the marginal utility of each good. To do so we partially differentiate the utility function with respect to each good.

$$MU_x = \frac{1}{4}x^{-\frac{3}{4}}y^{\frac{3}{4}}$$

$$MU_y = \frac{3}{4}x^{\frac{1}{4}}y^{-\frac{1}{4}}$$

Recall that the MRS is just the negative ratio of these two equations:

$$MRS = -\frac{\frac{1}{4}x^{-\frac{3}{4}}y^{\frac{3}{4}}}{\frac{3}{4}x^{\frac{1}{4}}y^{-\frac{1}{4}}} = -\frac{x^{-1}y}{3} = -\frac{y}{3x}$$

**Step 3** –  $MRT = MRS$

Next, we find the place where the MRS is equal to MRT. This will give us the optimal ratio of goods in the optimal bundle:

$$-\frac{y}{3x} = -\frac{3}{2} \Rightarrow 2y = 9x \Rightarrow y = \frac{9}{2}x$$

**Step 4** – Substitute into budget constraint to find optimum

$$3x + 2\left(\frac{9}{2}x\right) = 9 \Rightarrow 3x + 9x = 9 \Rightarrow 12x = 9 \Rightarrow x = \frac{9}{12} = \frac{3}{4}$$

We now substitute the optimal value for  $x$  to find  $y$ :

$$3\left(\frac{3}{4}\right) + 2y = 9 \Rightarrow 9 + 8y = 36 \Rightarrow 8y = 27 \Rightarrow y = \frac{27}{8}$$

Hence, the optimal bundle is  $\left(x = \frac{3}{4}, y = \frac{27}{8}\right)$

### Practice Problems

- For each of following budget constraints find the *marginal rate of transformation*:
  - $5x + 3y = 58$
  - $2x + 7y = 35$
  - $4x + y = 24$
  - $2x + 8y = 60$
- For each of the following utility functions, find the *marginal rate of substitution*:
  - $U(x, y) = \ln x + \ln y^{\frac{1}{2}}$
  - $U(x, y) = xy$
  - $U(x, y) = (x^2 + y^2)^{\frac{1}{2}}$
  - $U(x, y) = 5x^{\frac{1}{2}}y^{\frac{1}{2}}$
- Use your answers to Q1 and Q2 to find the optimal consumption bundle for the following maximisation problems:
  - $U(x, y) = \ln x + \ln y^{\frac{1}{2}}; 5x + 3y = 58$
  - $U(x, y) = xy; 2x + 7y = 35$
  - $U(x, y) = (x^2 + y^2)^{\frac{1}{2}}; 4x + y = 24$
  - $U(x, y) = 5x^{\frac{1}{2}}y^{\frac{1}{2}}; 2x + 8y = 60$
- Suppose that a consumers utility function is given by  $U(x, y) = x + y$ .
  - What is the marginal rate of substitution?
  - What can be said about the type of goods these preferences represent?
  - If prices are  $p_x = 1, p_y = 2$  and  $I = 10$ . How much of each good will the consumer purchase?
- Suppose that a consumers utility function is given by  $U(x, y) = \min \{x, y\}$ 
  - What can be said about the type of goods these preferences represent?

- b. If prices are  $p_x = 1$ ,  $p_y = 2$  and  $I = 10$ . How much of each good will the consumer purchase?
6. Suppose that a consumers utility function is given by  $U(x, y) = 5x + 2y$ .
- What is the marginal rate of substitution?
  - What can be said about the type of goods these preferences represent?
  - If prices are  $p_x = 1$ ,  $p_y = 2$  and  $I = 10$ . How much of each good will the consumer purchase?
  - Use a diagram to support your answer.

7. Suppose that a consumers utility function is given by  $U(x, y) = \min \{x, 2y\}$ . If prices are  $p_x = 1$ ,  $p_y = 2$  and  $I = 10$ . How much of each good will the consumer purchase?

8. **(Challenge)** Suppose that a consumer has the utility function:

$$U(x, y) = -(x - 2)^2 - (y - 2)^2$$

Suppose further that the budget constraint is simply  $x + y = 10$ .

- What is the optimal bundle in this case?
  - Will the consumer spend their budget? If not, how much will be left?
  - Suggest a two goods that could be represented by this scenario.
9. **(Challenge)** Suppose that a consumer has the utility function  $U(x, y) = x^{\frac{1}{3}}y^{\frac{2}{3}}$ .
- Find the optimal demand for each good  $D_x(p_x, p_y, Y)$  and  $D_y(p_x, p_y, Y)$  in terms of the prices of each good and the total income of the consumer.
  - Substitute both functions into the original utility function to find the *indirect utility function*  $U^*(p_x, p_y, Y)$ .
  - Roy's identity states that one can recover the demand functions for each good using the indirect utility function using the formulas:

$$D_x(p_x, p_y, Y) = -\frac{\frac{\partial U^*}{\partial p_x}}{\frac{\partial U^*}{\partial Y}} \text{ and } D_y(p_x, p_y, Y) = -\frac{\frac{\partial U^*}{\partial p_y}}{\frac{\partial U^*}{\partial Y}}$$

Verify that these are indeed correct.